

Stair Lifts: 2022 Ultimate Stairlift Guide



A [stair lift](#) is a battery powered, motorized chair that glides up and down a staircase on a rail mounted to the stair treads. Stair lifts can be installed indoors and outdoors in homes, churches, and other public buildings where permitted. Although, they are most popular for people with limited mobility that can no longer safely use the stairs at home. The typical user is able to stand, sit, and pivot with little to no assistance.

According to an [AARP survey](#), 90% of seniors prefer to remain at home as they age rather than moving to an assisted living facility. However, aging, injuries, and illnesses can make it difficult and unsafe to navigate stairs alone. When installed in conjunction with other home modifications, a stair lift can allow you to remain in the home you know and love. And as the overall American population continues to age, stair lifts are becoming more popular – making

them widely available at affordable prices, especially when comparing the monthly cost of assisted living facilities or retirement homes.

So how do you decide if a stair lift is the right solution for you or your loved one? This Lifeway Mobility Stair Lift Guide has all the answers you'll need to find the best stair lift for you or your family member.

Table of Contents (Topics Covered in this Guide)

Use the links to jump to the topic(s) you are interested in, or simply scroll down to start reading.

- [Who Are the Most Common Stair Lift Users?](#)
 - [Stair Lift Components & Features](#)
 - [Types of Stair Lifts](#)
 - [Commonly Added Stair Lift Options](#)
 - [Are Stair Lifts Safe for Me?](#)
 - [Stair Lift Benefits](#)
 - [Stair Lift Prices / How Much does a Stair Lift Cost?](#)
 - [Stair Lift Warranties](#)
 - [How Do I Pay for a Stair Lift?](#)
 - [Should I Buy a New, Used, or Rental?](#)
 - [How to Choose the Best Stair Lift Company](#)
 - [Buying Online & DIY](#)
 - [Comparing Stair Lifts](#)
 - [How Does the Buying Process Work?](#)
 - [Service & Maintenance](#)
 - [Stairlift FAQs](#)
 - [About Lifeway Mobility](#)
 - [Download Bruno Stair Lift Brochures](#)
-

Who Are the Most Common Stair Lift Users?

A stair lift can be a great home safety solution in many situations, but listed below are those who can benefit the most from the installation of a stair lift:

- An ambulatory person who can walk on flat surfaces, but struggles with the stairs
- Wheelchair users that can safely transfer laterally

Here are some of the most common situations that we encounter when doing a home evaluation for a stair lift:

- An injury or surgery has made it impossible to safely navigate the stairs to reach a bedroom located on the second floor.
- The laundry room is in the basement and it would be too much of a hassle to bring the washing machine and dryer to the first floor.
- An couple living in a multi-level home is starting to find it difficult to use the stairs due to a decline in mobility

If any of those situations listed above sound familiar to you, and moving to a single-level home or senior living is not an option that you want to consider, then a stair lift is a great option for you. Size and weight of the typical stair lift user are usually not an issue as the weight capacity of a stair lift typically ranges from 300-400 lbs. However, we do offer a [Harmar heavy-duty stair lift model](#) with a weight capacity of 600 lbs if needed.

With the installation of a stair lift, you'll be able to continue to enjoy the home you love, and the risk of a serious injury from falling on the stairs will no longer be a worry.

<

Stair Lift Components & Features

Components

A stair lift consists of three major components, which are a rail, chair, and power source.

Rail

The rail is what the chair glides on as it goes up and down a staircase. The shape and design of a stairlift rail can vary from one manufacturer to another, but most are made out of aluminum or steel. Bruno's vertical rail is one of the best in the industry, which is one of a few reasons why Lifeway

most often recommends Bruno stairlifts. It's slim rail maximizes space on the stairs and allows for smooth ride. In addition, the gear rack is covered on both straight and curved rail models, reducing exposure to dust and grease.

Regardless of the type of stairlift, the rail is mounted to the treads of the stairs and does not require a wall support.



Chair

Similar to the rail, the chair of a stairlift can come in different "shapes and sizes". The chair is what provides a way to get up and down the stairs safely and comfortably for users. It also folding components, including the armrests, seat, and footrest. Most manufacturers have a couple different chair options, which include upholstery color choices in some cases.

In addition to providing a safe and comfortable ride, the chair also houses the entire system of a stairlift, including primary components for the lift to function (i.e. motor and batteries).



Power Source

The source of power for a stair lift is from a battery, which is charged when the unit is not in use. The battery can be charged using any regular 120v household outlet. Most stair lift models have charging stations at the top or bottom of the steps. However, Bruno straight stairlifts for example, have a continuous charging system that will charge the unit regardless of where it is at on the rail. This type of advance charging system prevents the unit from unknowingly draining the battery.

Features

Every stairlift feature has a corresponding benefit for the user of the lift and/or other family members. Listed below are the main features of a stair lift.

Folding Components (Seat & Footrest)

A folding seat and footrest is the standard for a majority of stairlifts in the industry. These foldable components maximize space on the staircase when the lift is not in use so others can still travel up and down by foot.

Swivel Seat

To allow for a safe entry at the top landing of a staircase, a built in offset-swivel seat will rotate the chair away from the steps. This allows for a safe exit and entry at the top landing.



Safety Features

The main safety features are a seat belt and obstruction sensors. The seat belt provides a safe and secure ride, while the sensors will stop the unit should there be an obstacle in its path.

Remote Controls

All stair lifts come with either one or two remote controls. The remotes are easy to use and allow users to "call and send" the chair up or down the rail. These are perfect for when the lift is being used by more than one person in the home.



Types of Stair Lifts:

Indoor



Straight Stairlifts:

The most common and economical type of stair lift is a [straight rail stair lift](#) for an indoor staircase. Straight stair lifts come with a standardized rail that can

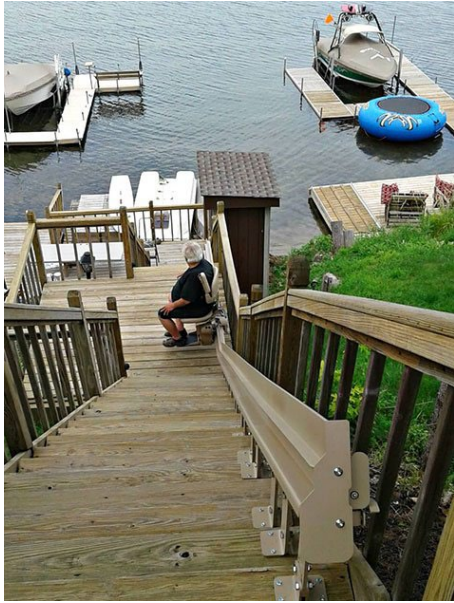
be cut to fit any average straight staircase. There are a number of different manufacturers to choose from if you have a straight staircase; we most often recommend Bruno for their lift quality, vertical design rail, **lifetime warranties**, and positive customer reviews. Weight capacities for straight rail stair lifts range between 300-600 lbs. For added safety and/or comfort, there are several manual and power upgrade options available if needed. Straight stair lifts are the quickest for us to install and can be your way of regaining access to an upstairs bedroom or basement laundry room.



Curved Stairlifts:

If a staircase has curves, turns, or intermediate landings, then a custom [curved rail stair lift](#) will be needed to gain access to an additional floor level of a home. The rails of the curved models are custom-built by the manufacturers. Manufacturers use a technical photo system to ensure the rail is built to fit the exact design of your staircase. While there are modular style curved rails available, we prefer to only sell ones that are custom built to provide the safest and most durable solution.

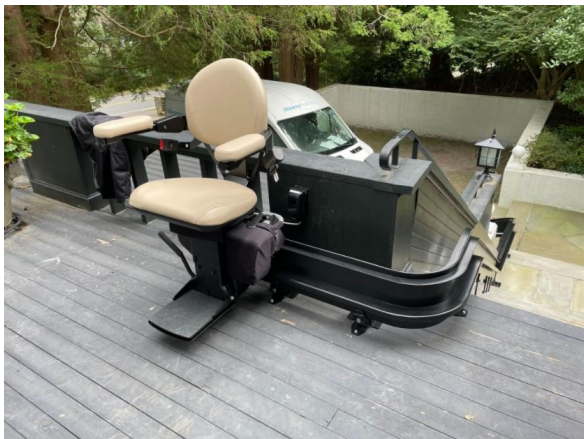
Lifeway Mobility Expert Tip: If you are on a budget, consider the option of having two straight rails installed on a staircase that has an intermediate landing, instead of a curved rail. This will save you money if the landing area is large enough, and it is deemed to be a safe option by one of our stair lift experts. This is a common solution in tri-level homes.



Outdoor Stair Lifts:

Straight & Curved Available

If you or a loved one has a set of stairs outside the home that can no longer be safely navigated, consider looking into an [outdoor stair lift](#). The rail and chair are built to withstand outdoor elements such as rain, snow, and high winds, and they come with a cover to protect them when not in use. For the Bruno outdoor models, there are two types of covers that you can choose from to protect the lift. The first type of cover is called bag cover, which is located underneath the seat to maximize space on the staircase for others to continue to navigate by foot. The other type cover is called a canopy cover. As the name implies, it provides a cover over the user when needed, and reminds upright behind the seat when not in use.



Commercial Stair Lifts:

Straight & Curved Available

A wheelchair lift or ramp is often the best accessible solution for businesses, schools, churches, and even the common areas of condominiums. However, when a commercial or public building is limited on space, and budget is an issue, a safety accommodation such as a [commercial stair lift](#) is the next best option. To have a [stair lift installed in a condo](#), church or other building, it must be equipped with an overspeed break and keyed controls. The commercial stair lift model that we offer comes with a 400 lb. weight capacity, are most commonly installed in churches and other places of worship.



Stair Lift Options

To enhance the safety and usability of your stair lift, there are a variety of [additional options](#) available. *Please note that some options discussed below may not be available on all stair lift models offered by Lifeway Mobility.*

Folding Rails:

A manual or power folding rail is a perfect addition if there is a doorway at the bottom of the stairs, or if the rail is in the middle of a hallway and presents a tripping hazard for other family members and visitors. Folding rails are typically added to straight rail lifts.

While both folding rails can prevent the rail from becoming tripping hazard at the bottom of the stairs, there are situations where the manual folding rail is better than the power folding rail and vice versa.



[Compare the manual and power folding rail options.](#)

Power Folding Footrest:

Standard: A power-folding footrest is commonly added when the person who will be using the lift cannot bend down to fold the footrest up and down. When lifting the seat of the chair up, the footrest will automatically fold with it. Push the seat down and the footrest will come down automatically.

Arm Activated: To make this even easier, we recommend adding the arm activated version of the power folding footrest. We recommend the arm activated version because many users may find it difficult to sit down on the lift with the footrest already folded down. With the arm activated option, you sit down on the lift without worrying about the footrest being in the way, and then fold the footrest down while seated, with a push of a button.



Power Swivel Seat:

All stair lifts are equipped with a manual swivel seat to enable the user to safely get off the chair at the landing. However, if mobility issues prevent the person from swiveling manually, then a power swivel seat is recommended. The power swivel is controlled by a switch that will be located on the chair's arm and wireless call sends that come with the lift.



Larger Footrest:

A larger footrest option can be selected if the standard footrest is too small. A visit to [a nearby showroom](#) (if there's one in your area) is a great way to determine if you need to upgrade the size of the footrest.



Choice of Upholstery:

If you don't like the standard upholstery color of the stair lift you select, you can choose an upgraded color option to better match your home's decor. Please note that seat color and design can only be selected as an upgraded option for certain stair lift models. There are also custom options available.



Is a Stair Lift Safe for Me to Use?

When installed by a professional installer, a stair lift is a very safe way of navigating between the floor levels of a home. A stair lift may not be the recommended solution for everyone, but it is safe for those who have limited mobility, assuming they can sit and stand with little to no assistance. A Lifeway Mobility stair lift expert can help confirm whether, you, a friend or loved one, will be able to safely use the lift at home.

Stair lifts are also very easy to operate for most people, and they include built-in safety features such as:

- **Seat Belts:** All stair lift models come with easy-to-use seat belts, which prevent the user from falling out of the chair while riding up or down the stairs. Some of the newer models have retractable seat belts, which prevents it from getting in the way when sitting down on the chair.
- **Obstruction Safety Sensors:** There are safety sensors in the footplate and motor that automatically stop the lift if there is an obstacle in it's way.
- **Weight Capacity:** The weight capacity of the models we offer ranges between 300-600 lbs.
- **Adjustable Seat Height & Arm Rests:** If you select a [Bruno Elite](#) stair lift, the armrest width and the seat height can be adjusted to maximize each individual's comfort needs.

[Learn more about stair lift safety >](#)



Stair Lift Benefits



A stair lift benefits the person using it, as well as the caregivers and loved ones who may be concerned about a family member being unable to safely climb a set of stairs. The main benefits of a stair lift are:

- **Independence:** One of the top reasons that people choose to have a stair lift installed is to regain their independence at home. A person's independence becomes limited when they no longer feel comfortable using a staircase at home and require someone's assistance to safely use the stairs. A stair lift can provide access to the bedrooms upstairs or laundry room downstairs, which means that you or a loved will no longer have to sleep downstairs or avoid going downstairs to do the laundry.
- **Safety:** Limited mobility puts many seniors at risk of slipping, missing a step, or tripping on an item on the stairs. Fortunately, these mishaps

can be prevented with the installation of a stair lift. After installation, all you'll need to do is sit on the chair, buckle your seat belt, and with a press of a button, you'll be safely transported up/down the stairs in no time!

- **Peace of Mind:** Your family will have peace of mind knowing that the risk of an injury on the stairs has been greatly reduced. It'll also remove any anxiety you may have had when trying to climb up and down the stairs
- **Cost-Effective Solution & You Can Stay in Your Home:** When comparing the price of a stair lift to the monthly cost of independent senior living community or assisted living facility, a stair lift is by far the more cost-effective solution if the stairs at home are no longer manageable. According to [assistedliving.org](https://www.assistedliving.org) the average monthly cost of a senior independent living community ranges between \$1,500-\$4000, and it's even higher for an assisted living facility, ranging between \$3,500-\$10,500. **A stairlift will have already payed for itself in a few months**, and allow for you to stay in the home and community that you've come to know and love.

Learn about the [additional benefits that a stair lift can provide](#).

Stair Lift Prices

How Much Do Stair Lifts Cost?

It is difficult to provide an exact [price of a stair lift](#) because there are many different types of lifts, configurations, and options. However, the cost overviews below will give you an idea of what you can expect to pay. To get an exact price for the installation of a stair lift on your staircase, please [contact us](#) to set up your FREE in-home evaluation.

Straight Stair Lift Pricing:

If your staircase is straight and does not have any intermediate landings, then you can expect to pay somewhere between **\$2,200–\$5,000** for a **straight rail** stairlift (new or used).

Lifeway offers both new and used straight stair lifts, and often provides a discount on all of the lifts that we offer. The final price that you are quoted will depend on the length of your staircase, the model selected, and potential upgrade options. Warranty coverage is provided on the major components, parts, and labor for new and used stairlifts.

If you are on a tight budget, we offer low monthly payment purchase option (for those who qualify), which can get you a stairlift for as low as **\$54.75/month**.

Rental Stair Lift Pricing

Like our used stair lifts, a rental option is only feasible if your staircase is straight (all stair lifts that we rent come from our certified pre-owned inventory). [Renting a stair lift](#) is a great solution for temporary needs or if you need the lift for a specific period that happens to be less than a year. The pricing of our rental options includes the first three months of rental, installation and removal, and service if/when needed. At the conclusion of the first three months of rent, there will be a monthly fee for each additional month that the lift is needed. Please [contact us](#) to learn more about our rental options

Curved Stair Lift Pricing:

The price of curved stair lift starts around **\$9,500 and ranges upward from there**, depending on several different factors, such as the number of turns needed and power upgrades. Curved rail stair lifts are more expensive than straight stair lifts because the rail must be custom fit to your unique staircase.

If you want to learn more about what determines the total price of a stair lift, or if you would like a free quote, please [contact Lifeway Mobility](#).

Stair Lift Warranties*

	Indoor	Outdoor	Used
Major Components (Motor & Gearbox)	Lifetime	5 Years	3 Months
Parts	2-3 Years	2 Years	3 Months
Labor (provided by Lifeway Mobility)	1 Year	1 Year	3 Months

*Warranty coverage may vary depending on the stairlift product model

How Do I Pay for a Stair Lift?

If you are finding that the price ranges listed above are not within your budget, consider these funding options to help pay for a stair lift:

- **Veterans Affairs (VA):** If you are a veteran and in need of a safe way to get up and down the stairs at home, please contact your local VA hospital. The VA offers different types of waivers for straight and curved stair lifts (as well as [wheelchair lifts](#)) for those who meet their criteria.
- **Medicaid Waiver:** There are some states that offer [Medicaid waiver programs that will cover the cost of the stairlift](#). Depending on the state you live in, you may be able to apply for this waiver through the Department of Health & Human Services or an insurance carrier. Feel free to contact us if you have any questions.
- **Consumer Financing:** Some stair lift providers offer financing to qualified buyers in which the stair lift is paid off in monthly payments. Typically, there will be a down payment required and an interest rate determined by your credit score is applied to the payments.
- **Other Options:** You may also consider other [financing options](#) to help cover the cost of your stair lift, such as a home improvement loan, reverse mortgage, state grant, or state-based home modification program. Your local township may even offer grants to assist with home modifications for people with disabilities.

Below are links to local funding sources in some of the areas Lifeway serves that may be able to help pay for a lift. Please contact us directly if you don't see your closest metro area/state listed.

- [Connecticut Funding Sources](#)
- [Chicagoland Funding Sources](#)
- [Indianapolis Area Funding Sources](#)
- [Los Angeles Funding Resources](#)
- [Massachusetts Funding Sources](#)
- [Minneapolis Area Funding Sources](#)
- [Ohio Funding Sources](#)
- [Pennsylvania Funding Sources](#)

Should I Choose a New, Used, or Rental Stair Lift?



New

Choosing between a new, used, or rental stair lift will depend on your mobility needs and unique situation. If you are not on a strict budget and will need the lift for more than a year, then a new lift is likely the best option for you. A new model offers a more robust warranty on components, parts, and labor.

Used

However, if you are on a strict budget, then "used" is the way to go. While it may not offer as great of a warranty, you'll still be receiving a lift that works like it's new that provides a safe way to get up and down the stairs at home. All of the [used lifts that Lifeway offers are "certified used"](#), which means that they are clean, safe to use, and equipped with new batteries.

Rental

Renting a stair lift is another option to consider it is unknown how long the lift is going to be needed. A rental is also very common when a lift is only needed for a few months due to an injury or temporary living arrangements. For example, if you or one of your family members recently had a knee procedure and will be unable to climb the stairs for six months, then a rental may be the perfect solution. Please call (860) 580-8132 and one of our stair lift experts will help you learn more about [our stairlift rental program](#) and so that you can better determine it makes the most sense for your needs and situation.

How to Choose the Best Stair Lift Company

Research the Dealers & Brands

It's very important to take the time to research the available brands of stair lifts and the dealers that will install the lift. You want to look for a dealer who asks questions about the person in need of a stair lift. Each person's needs are different, so you want to work with someone that takes that into account and genuinely cares about providing the safest possible solution to help improve mobility and independence at home. You'll also want to make sure that the dealer's technicians are licensed, insured, and factory trained to ensure your lift will be properly installed.

In addition, it is important to consider the country of where the lift is manufactured when making your decision. Buying an American made stairlift is a wise choose because of cost associated with shipping and their ability to ship parts overnight in case of an emergency.



Stairlift Reviews

Many years ago, it was hard to learn about the reputability of a company or product unless someone you knew had already purchased the product. Today, you can easily do research on products like stair lifts by visiting review sites such as the [Better Business Bureau](#), [Caring Village](#) and [Trust Pilot](#). Also, you can simply type in the name of the dealer or manufacturer in Google to read their [Google reviews](#).

Check out our [stair lift reviews and video testimonials](#) to see what customers had to say about their experience with Lifeway Mobility.

Service Provided After Installation

Choose a company that you can rely on to service the lift after it's installed. There are many companies that will only install the lift, leaving you to look for a separate service provider. You will want to make sure the company you choose offers ongoing service and maintenance so that you always have someone to call if your lift needs to be serviced.

Check out [Lifeway's Stairlift Repair & Trouble Shoot Guide](#) -- this will help you better identify why your stairlift is not working and whether not you can fix the issue on your own or if you do in fact need to have a Lifeway technician out to service to get your lift back up and running.

Note - Lifeway Mobility offers service on all the lifts we sell and install, so you would always have someone to call!



Robust Warranty

You'll want to make sure that there is a robust warranty offered for the major components of the lift, basic parts, and service. Bruno (the stair lift manufacturer that Lifeway most often recommends) offers a lifetime warranty on the major components for indoor stair lifts and a 5-year warranty on the major components of outdoor straight stair lifts. All parts have a 2-year warranty, and **Lifeway also offers a 1-year warranty on labor**. It is also very important to note that [Bruno stair lifts](#) are [ISO9000 approved](#)!

Buying Online & DIY

Be careful when looking at stair lifts that can be purchased from online marketplaces. We suggest you ask yourself the following questions before making a purchase decision:

- **Does the online price listed include taxes, shipping, and installation?** Very often, the price you see online is not all-inclusive. While the listed price may look attractive, they may be hiding shipping costs, and installation of the lift is most likely not included.
- **Who will install the lift?** Most of the stair lifts purchased online have to be installed by the buyer instead of a certified installer. While a DIY install may help minimize costs, all of the high-quality stair lift manufacturers **do not** recommend it. If you purchase from a local dealer such as Lifeway Mobility, your lift will be installed by a factory trained technician.
- **Who will service the lift?** Companies that sell stair lifts online do not usually provide service either, which means you would be stuck figuring out how to fix the lift should it need maintenance.
- **Are replacement parts available?** Replacement parts for Bruno stair lifts and most other manufacturer models are only available for purchase if you have bought the lift through a certified dealer.

Purchasing a stair lift from a local certified stair lift dealer like Lifeway Mobility is most often the best option for those who want a quick, safe, and worry-free solution – and here's why: Your lift will be installed and serviced by a factory-trained technician who installs these types of lifts daily. You'll never have to worry about figuring out what needs to be fixed should the lift stop working. You'll also receive better warranty coverage on both the product and the labor.

Comparing Stair Lifts

While we most often recommend the Bruno brand to our customers, there are times that a lift from a different manufacturer may be needed to accommodate the needs of a client or when a staircase is narrower or steeper than average.

Below are some of the stair lift models that Lifeway Mobility offers to residents. When [comparing two or more stair lifts](#), some of the most important factors to consider are durability/quality of the lift, weight capacity, size/width of the rail, and warranty coverage. Please note that some of the products listed may not be offered at [all Lifeway Mobility locations](#).

Straight Rail Stair Lift Models

- [Bruno Elan](#)
- [Bruno Elite](#)
- [Handicare 1100](#)
- [Handicare 1000](#)
- [Savaria K2](#)
- [Harmar Pinnacle SL 600HD](#)

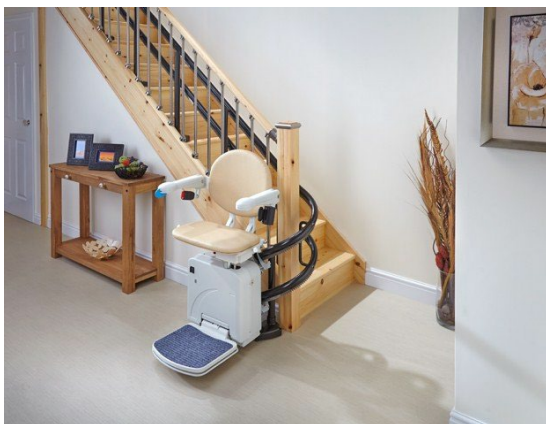




Pictured above (top to bottom) are the following straight rail models: Bruno Elan, Bruno Elite Straight Rail, Handicare 1100.

Curved Rail Stair Lift Models

- [Bruno Elite CRE](#)
- [Handicare Freecurve](#)
- [Handicare 2000](#)
- [Hawle HW10](#)
- [Savaria Stairfriend](#)
- [Harmar Helix](#)





Pictured above (from top to bottom) are the following curved rail models: Bruno Elite CRE, Handicare 2000, and Handicare Freecurve.

How Does the Buying Process Work?

If you've read everything above and have decided that a stair lift is the best way for you or a family member to age safely and happily at home, please follow the steps listed below to get started.

- 1. Schedule a Free In-Home Evaluation:** All Lifeway Mobility locations offer free [remote or no contact](#) in-home evaluations. One of our office staff members will be happy to schedule one of our stair lift experts to meet with you virtually or in-person at a time that is convenient for you and your family. During evaluation, we will **first take the time to understand your specific needs** and then offer our best recommend solutions. We will also measure the staircase with a tape measure if it's a straight staircase and use a photo system to gather specific measurements if your staircase has curves, turns, or intermediate landings (photos then submitted to manufacturer for building of rail). Lastly, even though the stairs may present the biggest challenge, you may learn from one of our experts that there are simple updates in other areas of the home (such as adding a grab bar or two in the bathroom) that can also prevent falls.
- 2. Receive Free Quote:** After the conclusion of the evaluation, the measurements of the staircase will be used to assist our sales consultant in providing a free quote on-site or a day or two later. If you have a very unique staircase, it may take longer to provide a final quote because of the photo measurements that are needed to estimate the exact specifications of the curves and turns for the rail. The quote provided will include the price of the best recommended stair lift solution and all other potential options discussed during your home evaluation.

3. **Visit a Showroom (Where Available):** Visit one of our local showrooms in [Boston](#), [Chicago](#), [Connecticut](#), [Los Angeles](#), [Minneapolis](#), [Pittsburgh](#), or [San Francisco](#) so that you or a family member can test-ride a lift to get comfortable with how it operates and ensure it is the best solution for your mobility needs. All of the Lifeway Mobility showrooms are equipped with fully operational Bruno stair lifts.
4. **Purchase Stairlift:** Consider all factors – from online reviews to safety features, options, and warranties, when deciding on a stair lift. We are happy to answer any questions that you may have.
5. **Installation:** After the lift is purchased, one of our team members will reach out to schedule the date and time of installation that works best for you. If you purchase a straight stair lift, many times it can be installed within a day after purchase, depending on the model selected and local inventory. For curved stair lifts, installation will be a few weeks after the lift is purchased because the rail is custom built by the manufacturer. On the day of installation, one or two of our factory-trained technicians will come to your home to install the lift on the treads of the stairs (your walls will not be damaged) and then show you how to safely operate it. The time of installation is dependent on the type of stairlift selected -- straight rail models take 2-3 hours to install, whereas a curved rail model will require an additional hour or two.



Service & Maintenance

One of the most common questions that our customers ask is "What happens if the lift needs to be serviced"? The answer is, give us a call, and we will be happy to schedule one of certified technicians to come out to see what the issue is so that we can get it fixed and have the lift back up and running for you. We provide a 1-year warranty on labor for all new stair lifts and 3/6 months for used stair lifts. We offer ongoing service at the conclusion of the labor warranty, so you'll always have someone to call if your lift needs service.

While it is not required to have the lift maintained, we do recommend you consider our yearly maintenance plan. This will help ensure that the lift is in great working condition and ensures its longevity. If you want to clean the lift, we recommend using a dust rag or multi-surface wipes each month to help it prevent it from collecting dust.

See our list of answers to the most [FAQs after a stair lift installation](#) to learn more about maintaining the lift, or watch the video below for some helpful ownership tips from Bruno.

Stairlift FAQs

- **Do Health Insurance Plans or Medicare Cover Stair Lifts?**

Unfortunately, most [health insurance companies and Medicare typically don't cover stair lifts in the U.S.](#) However, it wouldn't hurt to contact your insurance provider to see if they may offer coverage for these types of products. Medicare considers stair lifts to be devices used for convenience rather than a medical necessity, which is why they usually won't cover the cost of the product.

Medicaid on the other hand will sometimes cover the cost of a stairlift because they do consider stair lifts to be devices needed for medically necessity.

- **What is the Best Stairlift**

There are several factors that that can go into determining the "best stair lift". Some of the most important ones are warranty coverage, durability of the product, seat comfort, features, and reputability of the manufacturer based on reviews. Taking all those factors into account, Lifeway most often recommends [Bruno stair lifts](#) as the best option for both straight and curved stairlifts. In addition, Bruno is a [ISO 9001 manufacturer](#), meaning they commit to high standards of workmanship that are documented and repeatable to ensure the finest quality every time.

Depending on the size/width of the staircase or mobility needs of the user, there are times where other stairlift models may be a better fit. Through a free consultation, Lifeway can help identify the best stairlift for the specific needs and situation of the person in need of safe solution for the stairs.

- **Are there alternatives to stair lifts?**

Yes, there are some alternative solutions to stair lifts that can provide a safe and convenient way to navigate a staircase. Some of the most common ones are [residential elevators](#) (traditional or through the floor), [wheelchair lifts](#), and potentially a [wheelchair ramp](#) if it is an outdoor staircase preventing safe access to the house. Each one of those products are ones you may want to consider, depending on the mobility needs of the person in need of safe solution for the stairs.

- **Will a stairlift work when the power goes out?**

Yes, stair lifts are battery powered, so they will operate after the power goes out. However, the number of times that the stairlift will be able to be used during the power outage will depend on several factors, such as the condition of the stair lift, length of stair lift, and if it is consistently left in the charging position when not in use.

[Learn more about operating a stairlift during a power outage and tips for preserving the battery life of the unit.](#)

About Lifeway Mobility

Lifeway Mobility is an accessibility solutions company headquartered in Hartford, Connecticut. We're a proud [Bruno Diamond Stair Lift dealer](#) that serves California, the Midwest, Mid-Atlantic, Southern New England, and Southeast. Please visit [our locations page](#) for the most up-to-date list of locations that Lifeway currently serves.

In addition to stair lifts, Lifeway Mobility offers wheelchair lifts, ramps, home elevators, patient lifts, and other home and bath safety solutions. The accessibility solutions that we offer are manufactured by some of the top manufacturers in the industry such as [Bruno](#), [Savaria](#), [EZ-Access](#), and [Handicare](#).

Our primary goal is to help customers to be able to better identify products and services that will help meet their needs and improve their quality of life. Please call us today at (860) 580-8132 to schedule a FREE home evaluation

or to learn more about stair lifts or any of the other accessibility solutions that we offer.

Advantages of Choosing Lifeway Mobility for Your Stair Lift

- Free home assessments (We will evaluate the holistic accessibility needs)
- Local showrooms to "try before you buy"
- Installation & delivery by our factory-trained and certified technicians
- Service offered after installation
- Limited Lifetime manufacturer warranty on major components of **new indoor** Bruno stair lifts*
- 1-year labor warranty on **new** stair lifts provided by Lifeway Mobility

*Applies to original owner of new stair lift purchase

Download Stair Lift Brochures

Please use the links below to download the Lifeway stair lift brochure and Bruno stairlift brochures

Lifeway Mobility

- [Lifeway Stairlift Brochure](#)



Indoor

- [Bruno Elan Stair Lift Brochure](#)
- [Bruno Elite Stair Lift Brochure](#)
- [Bruno Elite Curved Stair Lift Brochure](#)

Outdoor

- [Bruno Elite Outdoor Straight Stair Lift Brochure](#)

- [Bruno Elite Outdoor Curved Stair Lift Brochure](#)

If you have any questions or for additional information, please don't hesitate to contact directly at [888.714.1930](tel:888.714.1930).